

SCOTT H. McNUTT (CSBN 104696)
SHANE J. MOSES (CSBN 250533)
MARIANNE M. DICKSON (CSBN 249737)
MCNUTT LAW GROUP LLP
188 The Embarcadero, Suite 800
San Francisco, California 94105
Telephone: (415) 995-8475
Facsimile: (415) 995-8487

MICHAEL ST. JAMES (CSBN 95653)
ST. JAMES LAW, P.C.
155 Montgomery Street, Ste. 1004
San Francisco CA 94104
Telephone: (415) 391-7566
Facsimile: (415) 391-7568

Attorneys for Debtor

UNITED STATES BANKRUPTCY COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

In re
Round Table Pizza, Inc.,
Debtor.

Case No. 11-41431 RLE
(Jointly Administered with Case Nos.
11-41432 RLE, 11-41433 RLE, and
11-41434 RLE)

Chapter 11

**DISCLOSURE STATEMENT TO
ACCOMPANY PLAN OF
REORGANIZATION DATED
JUNE 9, 2011**

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4 **SUMMARY OF PLAN TREATMENT**

Class	Creditors	Treatment
Class 1	GECC / Prudential (Owed approximately \$35 million secured by all assets)	Interest only in 2011; interest and 5% of principal each year thereafter; fully due after 5 years; terms comparable to original Credit Facility terms
Class 1B	Other secured claim (Claims secured by assets of two Tahoe stores, seized from defaulted franchisee)	Payment, surrender of collateral or other permissible non-consensual treatment
Class 2	Priority Claims (\$256,000 obligation to ESOP)	Paid in full on Effective Date (estimated October 1, 2011)
Class 3A	Unsecured claims up to \$5,000 or who elect Class 3A treatment	Paid 50% of claim, amount up to \$2,500, on the Effective Date (estimated October 1, 2011) in full satisfaction of claim
Class 3B	Unsecured claims greater than \$5,000 or who elect Class 3B treatment	Paid in full with 3.25% interest from February 9, 2011 through payments twice a year of all Distributable Cash beginning in 2012, estimated to be completed in 2014
Class 4	ESOP equity ownership in Round Table	Preserved intact, but no funding for stock repurchases or additional contributions until all Class 3B claims are paid in full

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I. INTRODUCTORY STATEMENT

Round Table Pizza, Inc., The Round Table Franchise Corporation, Round Table Development Company, and Round Table Pizza Nevada LLC, the jointly administered debtors and debtors-in-possession in the above captioned Chapter 11 reorganization cases (collectively, "Round Table" or the "Debtor"), have filed their Plan of Reorganization dated June 9, 2011 (the "Plan").

7 This Disclosure Statement explains the circumstances leading to Round Table's
8 bankruptcy filing, the business reorganization achieved in the first months of its Chapter 11 case,
9 the Plan and its means of implementation and the available alternatives to the Plan. The Court has
10 determined that this Disclosure Statement contains sufficient information to enable creditors to
11 make an informed judgment about the Plan.¹ As described herein, Round Table believes that
12 acceptance and confirmation of this Plan will provide the greatest return to creditors and other
13 affected parties and is superior to any available alternative.

II. BACKGROUND LEADING TO THE BANKRUPTCY FILING

A. The Business

17 Round Table's first restaurant opened in Menlo Park, California in 1959. Over the past 50
18 years, Round Table has grown to dominate the Northern California market for pizza, to become a
19 major West Coast chain with nearly 500 stores in seven States, and to engage in international
20 franchise development.

21 Over the last 15 years, Round Table diversified from acting exclusively as a franchisor to
22 also operating company owned stores, ultimately acquiring and developing 140 company-owned
23 stores and increasing its employee base from 70 to a peak of more than 3,000 employees.

24 During the decade prior to the Great Recession, Round Table enjoyed tremendous growth.

26 ¹ This statement will be true when the Disclosure Statement is submitted to creditors in connection with
27 the solicitation of ballots; it is not true as of the date this Disclosure Statement has been filed with the
Court.

1 Between 1997 and 2006, revenues grew from \$15 million to \$120 million per year, and operating
2 profits grew from \$4.3 million to \$10.5 million.

3 **B. The Credit Facility**

4 Having enjoyed consistent profitable expansion over the preceding decade, Round Table
5 sought a new credit facility that would support further expansion, including a planned acquisition
6 of more than 35 stores. In February of 2007, Round Table closed a \$65 million Credit Facility
7 jointly provided by GECC / Prudential and paid them a closing fee of \$538,073.

8 The Credit Facility provided for borrowings of up to \$65 million dollars to fund further
9 expansion. The Credit Facility imposed a floating interest rate, originally set at 2.75% to 3.75%
10 over LIBOR or 2.00% to 3.00% over prime. Based on Round Table's performance, the initial
11 interest rate on the Credit Facility was 3.25% over LIBOR.

12 The Credit Facility contemplated payment of interest only for the first year, followed by
13 two years of relatively low amortization (\$1.25 million in 2008 and \$1.25 million in 2009) and
14 then an abrupt rise to a high level of principal repayment: \$5.625 million in 2010 and beyond. At
15 the time the schedule was negotiated, Round Table had been enjoying a decade of substantial and
16 uninterrupted growth, was expecting imminently to acquire 35 company stores and to build an
17 additional 65 company stores, and then projected 2010 revenue in excess of \$210 million.
18 Projecting the future on the basis of past experience and then-current plans for growth, the
19 negotiated rates of principal repayment seemed reasonable to Round Table and GECC /
20 Prudential.

21 **C. The Great Recession**

22 Unfortunately, the Great Recession followed shortly after the inception of the Credit
23 Facility. Round Table's management was sensitive to the economic environment, especially
24 regarding employment, since there is an extremely close relationship between employment levels
25 and Round Table's unit sales. Round Table's management responded promptly to increases in
26 unemployment in mid-2007 and the onset of the Great Recession. In late 2007, management
27 halted the growth which had driven the company for the preceding decade, shelving plans to
28

1 acquire more than 35 stores and ultimately terminating all efforts to acquire or develop new
2 company stores.

3 As the Great Recession continued, the company focused on reducing expenses. General
4 administrative and overhead expenses were reduced from \$12.2 million dollars in 2006 to \$6
5 million dollars in 2009, while Round Table increased market share by 4% during the same period.
6 Round Table's management addressed the profitability and performance of the company stores by
7 closing under-performing stores as leases expired, seeking concessions from landlords and selling
8 some of the stores to franchisees. Round Table's management also reduced costs above the
9 company store level, ultimately engaging in 5 rounds of lay-offs and severing a total of 54
10 employees.

11 Management led the cost reductions. Corporate employees and senior management
12 received no merit increases in 2007, 2009 and 2010, and only a 2.6% increase in 2008.
13 Historically, corporate employees had received low salaries counterbalanced by high bonuses, but
14 only a nominal bonus (\$125,000 among 85 employees) was paid in 2007, and no bonuses were
15 earned or paid in 2008, 2009 and 2010. Management also forfeited more than \$500,000 in earned
16 compensation and vacation pay to improve the company's performance.

17 In addition, in response to the Great Recession, senior management deferred almost
18 \$2 million dollars in compensation, compensation which had been earned by exceeding
19 performance targets from 2005 through 2007 but was first payable in 2008. Although ample
20 funding was available to pay that compensation at the time, Round Table deferred the
21 compensation because it recognized that the cash would be useful to the company in weathering
22 the approaching storm.

23 In the midst of the Great Recession, Round Table was required to address and resolve two
24 extraneous pressures. First, Round Table, as with many retail chains doing business in California,
25 was sued in two wage and hour class action lawsuits. Aggregate costs associated with this
26 litigation exceeded \$4.3 million, imposing additional strains on the company's liquidity. Unpaid
27 obligations under the class action settlements currently aggregate about \$380,000.

28

1 In 2010, the pizza market became extremely price competitive as a result of the Great
2 Recession. Round Table could not materially reduce the cost of its ingredients, since it had
3 established its reputation as “the last honest pizza.” The lower margins during this period put
4 additional stress on Round Table’s profitability.

5 Throughout this entire period management held quarterly briefings with senior leaders at
6 GECC and Prudential outlining results, future plans and strategies to navigate this historical
7 downturn. GECC and Prudential were complimentary about the management of the business
8 during this downturn and provided no additional suggestions or criticisms.

9 **D. Inability to Restructure Credit Facility**

10 Early in 2008, near the beginning of the Great Recession, Round Table recognized that the
11 principal repayment schedule contemplated by the Credit Facility would be impossible to satisfy,
12 and sought to negotiate modifications of its obligations under the Credit Facility that would permit
13 ongoing performance in this changed economic environment

14 Instead, after nine months of negotiations with GECC / Prudential, GECC / Prudential was
15 only willing to provide temporary relief, and that at substantial cost to Round Table. Specifically,
16 through the “Second Amendment” effective September 15, 2008, the Credit Facility was reduced
17 from \$65 million to \$33.575 million, but the principal repayment terms were still designed to
18 ensure that Round Table would fail: \$1.6 million in 2009 and 2010, twice that in 2011 and treble
19 that in 2012 and beyond. Indeed, the Second Amendment *accelerated* the principal repayment: an
20 immediate 6.5% increase in the principal payment in 2008 and a 26.3% increase in the principal
21 payment in 2009.

22 In return for this non-relief, the Second Amendment increased the interest rate spread by
23 50.7% and charged a loan modification fee of \$158,000. Before the Second Amendment, Round
24 Table was paying 3.75% over LIBOR; immediately after the Second Amendment Round Table
25 was paying 5.65% over LIBOR. Additional covenants were imposed, seemingly to increase the
26 likelihood of default, including covenants which required improvement each quarter over the prior
27 quarter, a very hard task during a recession, let alone one of the depth and length of the Great
28

1 Recession.

2 Round Table saw the impact of the Great Recession on the Credit Facility as a business
3 problem that should be addressed directly and through negotiation. GECC / Prudential apparently
4 saw it as an opportunity to increase interest rates, obtain fees and ensure that it would henceforth
5 always be able to call a default, so as again to increase interest rates and obtain more fees.

6 Most recently, on December 7, 2010, GECC / Prudential announced that Round Table
7 would no longer be permitted to use LIBOR as the reference interest rate and that as a
8 consequence the interest rate would yet again be increased, now to 6.8% over prime, or currently
9 10.05%. Immediately before the announcement, the interest rate was 7.80625%. (By contrast,
10 interest at the rate originally contemplated by the Credit Facility, would amount to less than 4% on
11 a LIBOR loan or 6.25% on a prime rate loan.)

12 In addition, GECC / Prudential now applies a 2% increase for “default interest,” yielding a
13 total all-in interest rate of 12.05%. This 12.05% interest represents a 54% increase in the interest
14 rate over the rate prior to December 7, 2010, which was 7.80625%.

15 GECC / Prudential’s conduct has been nothing short of predatory: GECC / Prudential has
16 exploited Round Table’s efforts responsibly to address its business and the Credit Facility in the
17 face of the Great Recession as an opportunity to charge fees and more than double its interest rate.

18 **E. The Current Business**

19 There are two core aspects to Round Table’s business: Round Table franchises its business
20 to independent third party owner-operators, and operates company-owned stores. In the
21 aggregate, those two sectors provided a solid business, with operating profits. Below is a chart (in
22 millions of dollars) of Round Table’s operating profit in millions of dollars by quarter from 2007
23 to 2010 (excluding professional fees to remove the impact of class action litigation):

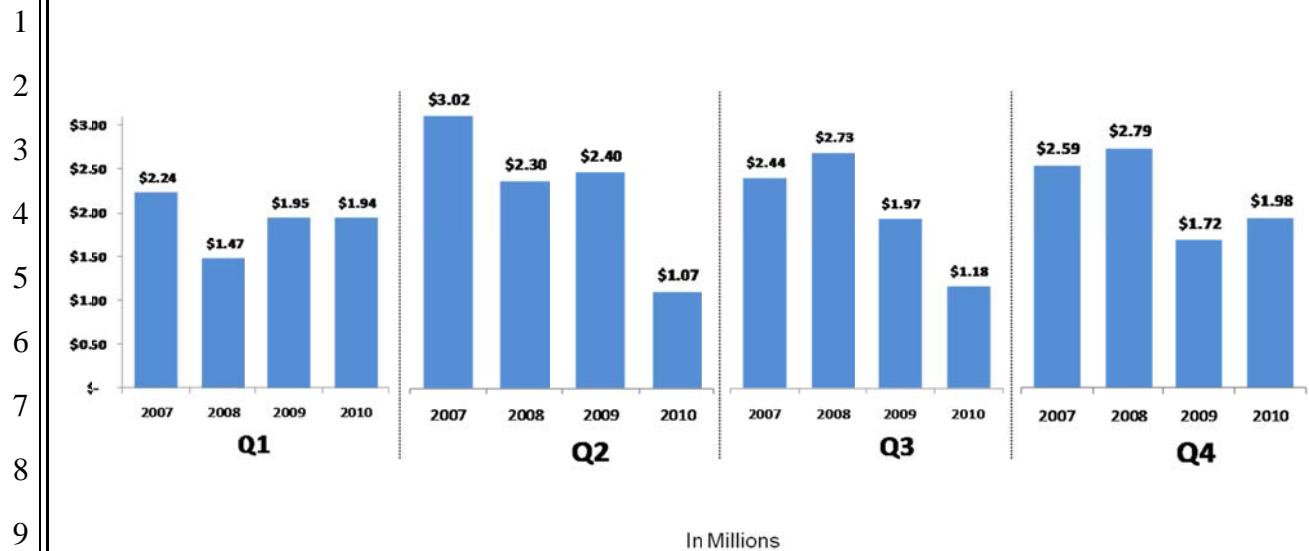
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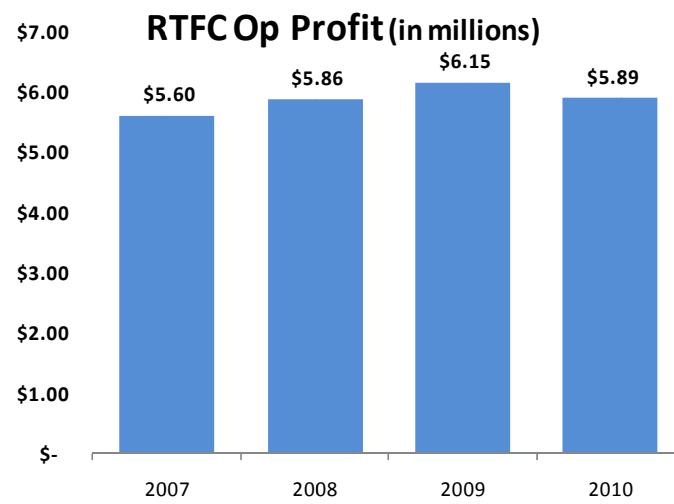
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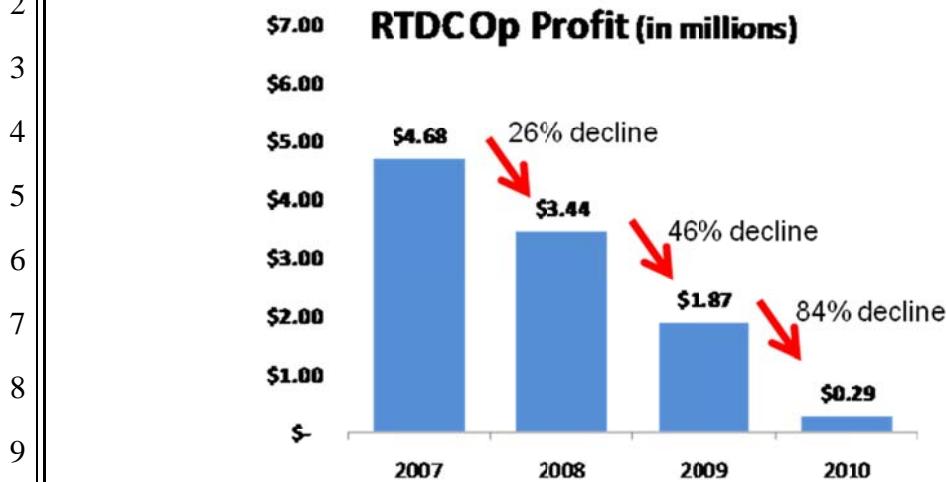


10 There are currently 348 franchised stores, operated by 150 franchisees. The franchise base
11 is highly diversified: 91% of the franchisees own five stores or less, and only two franchisees own
12 20 to 25 stores. Management believes that the franchise segment of Round Table's business is
13 sound, produces stable profits, and does not require reorganization. The below graph shows the
14 combined The Round Table Franchise Corporation ("RTFC") operating profit net of the overhead
15 associated with Round Table Pizza, Inc. ("RTP") in millions of dollars on an annual basis from
16 2007 to 2010.



26 Prior to the petition date, Round Table operated 128 company-owned stores. That business
27 segment suffered a very substantial erosion in operating profitability over the past four years due

1 to the Great Recession, as reflected below.



11 About half of that erosion in profitability was localized in about 30 unprofitable stores,
12 which became increasingly unprofitable as the Great Recession continued.

F. The 2010-11 Sale Effort

13 As noted, Round Table was wholly unable to persuade GECC / Prudential to restructure
14 the Credit Facility so as to render on-going performance by Round Table possible. In response to
15 anticipated default due to accelerated principal repayment terms and GECC / Prudential's
16 complete unwillingness to engage in a restructure, management turned to a sale process as the only
17 viable solution to a Credit Facility that could not be rendered feasible.

18 After a comprehensive review of the qualifications of three investment bankers, Round
19 Table chose North Point Advisors as its investment banker: North Point was responsible for the
20 sale of over half of restaurant companies that had been sold in the last five years, and had achieved
21 attractive average market multiples in those sales. Through North Point, 118 potential buyers
22 were contacted, of which 54 executed non-disclosure agreements and received due diligence
23 materials. Round Table received 17 proposals (written and verbal) and proceeded to serious
24 negotiations with the most favorable.

25 Early in the sale process, GECC made it clear that it would provide seller financing. This
26 issue was critical for two reasons. First, following the collapse of Lehman Brothers and the credit
27

1 markets, it became exceedingly difficult to find a buyer with access to a fresh credit facility on the
2 order of \$50 million to finance an acquisition. Second, as Round Table's lender, GECC had access
3 to the best internal information about the company and, as the largest lender to restaurants in the
4 United States; GECC could be expected to apply the most sophisticated analysis to that
5 information. GECC's willingness to provide seller financing would be perceived by the market as
6 a vote of confidence in Round Table; conversely, if GECC was perceived to be running for the
7 exits, prospective buyers would view that as a cause for serious concern about Round Table and its
8 future.

9 Thus, the availability of seller financing was a critical threshold issue that would
10 substantially affect the course of any marketing efforts. GECC repeatedly assured Round Table
11 that it anticipated providing seller financing, and Round Table based its marketing and
12 communications with prospective buyers on those assurances. Reflective is the following e-mail
13 from Kyle Huffman, a Senior Vice President of GECC regarding providing a "staple" to the
14 company identified as "First Bidder" by GECC / Prudential in prior pleadings in this case. (A
15 "staple" refers to a proposal for seller financing, because it is "stapled" to the purchase offer.)

16 From: Huffman, Kyle (GE Capital) [mailto:Kyle.Huffman@ge.com]
17 Sent: Wednesday, August 25, 2010 10:55 AM
18 To: Davis, Keith (CFO)
19 Cc: Campbell, Kathleen (GE Capital)
20 Subject: RE: fyi, i passed your contact info along for a possible staple

21 Thank you Keith.

22 I will have our internal rep call on them about this inquiry.

23 My guess is that a staple for the final round potential buyers will be in that 2.5X
24 to 3X EBTIDA range for senior debt, depending on the buyer. As discussed, we
25 would like to put staples together for the final round buyers you have in your
process. I know 1st round bids are due this friday. How long do you think it will
take you to determine who the final round participants will be? At that point, I
think it makes sense for us to provide staples for the final round bidders.

26 Your thoughts? Thank you for the lead as well.

27 Kyle

1 The offer which was the subject of the foregoing e-mail was from the “First Bidder,”
2 whose initial bid of \$45 million went up to \$47.5 million after management’s presentation. A few
3 weeks into the process of finalizing a sale to the First Bidder, GECC / Prudential told the company
4 to move on to the next bidder, without providing any explanation other than that they would not
5 do business with the First Bidder in spite of the First Bidder’s credit worthiness.

6 The “Second Bidder” (as identified by GECC / Prudential) offered \$45 million, premised
7 on the assumption of financing, which again GECC / Prudential said would be forthcoming.
8 When GECC / Prudential again reversed course and advised that they would not provide
9 financing, the Second Bidder remained engaged for a while, although as a result of the lenders’
10 vote of no confidence, the purchase price dropped to \$41.6 million.

11 GECC / Prudential's decision to reverse course and insist on being taken out entirely
12 predictably caused the sale process to crater. Round Table, with GECC / Prudential's knowledge
13 and urging, had assured prospective buyers that the most knowledgeable third party was so
14 confident about the business that it was willing to provide seller financing. When instead GECC /
15 Prudential insisted on running for the exits, prospective buyers predictably interpreted that as a
16 loud vote of no confidence, torpedoing the sales effort. Round Table rejected the Third Bidder's
17 deteriorating and opportunistic offer on February 8, 2011, and filed the instant Chapter 11 case the
18 following day.

III. THE BANKRUPTCY CASE

20 | A. The Business Reorganization

Over the first eight weeks of the Chapter 11 case Round Table closed unprofitable stores. Since the bankruptcy filing, Round Table has negotiated with landlords to render marginal stores profitable. The results of this effort have been dramatically favorable.

24 First and foremost, by closing 21 unprofitable stores, Round Table avoided \$1.5 million in
25 2010 EBITDA² loss (after overhead), thereby directly increasing its EBITDA by that amount.

²⁷ ² Earnings Before Interest Taxes Depreciation and Amortization is a key measure of a business' operating profitability. Businesses, especially in Round Table's business segment, are often valued on the (footnote continued)

1 Second, Round Table has transferred sales from the closed stores to nearby Round Table
2 restaurants. Third, Round Table negotiated lease modifications which reduced rent by \$1.8
3 million on locations Round Table will keep, thereby also increasing operating profitability.
4 Fourth, Round Table has reduced its selling, general and administrative expenses. Finally, Round
5 Table negotiated lease modifications that will eliminate \$1.4 million in rejection damages claims it
6 would otherwise face.

7 Round Table has largely concluded restructuring its business operations. There remain
8 about five leases that may be rejected in the course of the balance of the case if suitable lease
9 modifications are not finalized. Nonetheless, the bulk of the savings and improvements in
10 profitability that Round Table sought have been obtained, such that its stabilized financial
11 condition can be reasonably projected.

12 Specifically, on an annualized basis, Round Table's current operations generate \$9.1
13 million of projected EBITDA in 2011 and, in the base case, \$11 million of projected EBITDA for
14 2014.

15 In general, and subject to more refined expert witness testimony, Round Table believes
16 that companies like it are valued at five to seven times EBITDA and actually sell at six to eight
17 times EBITDA, in reported sales.³ Unfortunately, as discussed below, the market values
18 companies based on the preceding 12 months' operations, so it will be ten more months before
19 Round Table's restructuring efforts will be reflected in its EBITDA for the purposes of
20 establishing a purchase price. After adequate time has passed and Round Table's current
21 operations are viewed as stable and well-established, Round Table believes that it will be able to
22 realize a fair market value in the range of \$50 to \$60 million. As discussed below, those amounts
23 are materially in excess of Round Table's debts, on any analysis. As a consequence, Round Table

24 basis of a multiple of EBITDA. The historical average EBITDA multiple from Round Table's annual
25 ESOP appraisal is 6.2x EBITDA.

26 ³ For example, in May, 2011 California Pizza Kitchens announced a sale at a 7.5 multiple of its
27 EBITDA.

28

1 believes that equity – held by the Round Table Restated Employee Stock Ownership Plan & Trust
2 (the “ESOP”) – holds a very material stake in this case.

3 **B. Legal Developments in the Bankruptcy Case**

4 1. Selection of Representatives

5 Following the commencement of the bankruptcy case, the Office of the United States
6 Trustee selected three individuals to act as members of the Official Creditors Committee. They
7 are William Foley, Round Table’s former Vice President of Operations, who asserts a claim for
8 deferred incentive compensation and is a Participant in the ESOP; Laurel Leone of Leone
9 Advertising, which is a trade creditor; and Mario Albert of Bowman Commercial Development, a
10 commercial landlord which leased two premises to Round Table; one of whose leases was rejected
11 and the other of which is presently performing. Thereafter, the Creditors Committee retained
12 Brownstein Hyatt Farber Schreck, LLP as its counsel and Bailey Elizondo Brinkman, LLC as its
13 financial advisor.

14 Following the commencement of the case, Round Table brought a Motion to Appoint a
15 Discretionary, Independent and Institutional Trustee to represent the interests of the Employee
16 Stock Ownership Plan (the “ESOP”). Applicable ERISA law would have required the Board of
17 Directors and Management to act *exclusively* in the interests of the ESOP beneficiaries had they
18 continued to guide the ESOP, which would have conflicted with their duties under the Bankruptcy
19 Code to act in the interests of *all* of the creditor constituencies. The Motion was granted and First
20 Bankers Trust Services was appointed the ESOP Trustee. The ESOP Trustee retained Boylan
21 Brown to act as its counsel.

22 The Round Table Owners Association moved the Court to appoint an Official
23 Franchisees’ Committee. The Court denied the Motion to appoint an Official Franchisees’
24 Committee.

25 2. Leases

26 The Bankruptcy Code establishes an arbitrary deadline for the assumption or rejection of
27 leases. Through an Order entered on April 14, 2011, the Court deferred that deadline to the
28

1 furthest extent legally permissible, which is September 7, 2011. As discussed with respect to the
2 business reorganization, above, Round Table engaged in extensive dialog with the landlords early
3 in the case, renegotiating leases where practicable, rejecting leases where a renegotiation was not
4 possible. With only a handful of minor exceptions, Round Table has determined to retain and
5 assume all of the leases from which it currently operates Stores, such that the deadline for
6 assumption or rejection will not prove problematic.

7 The major exception is the lease for Round Table's corporate headquarters, which
8 represents a very major long-term commitment. Round Table hopes either to obtain through the
9 landlord's consent an extension of the September 7, 2011 deadline or to engage in substantive
10 dialog very promptly.

11 3. Plan Process

12 On April 25, 2011, Round Table filed its Initial Plan of Reorganization with the Court.
13 The accompanying Explanatory Statement expressly stated that Round Table sought to present its
14 thinking with clarity, and encouraged dialog with the key parties in interest to adjust the Initial
15 Plan into a document that would enjoy broad support.

16 Unfortunately, there was little subsequent dialog. GECC / Prudential made it clear that it
17 only sought to cash out through a sale, and would oppose any Plan which contemplated any
18 different result. The Creditors Committee did not engage in substantive discussions regarding the
19 Initial Plan, but rather, through counsel, urged consideration of the sale alternative.

20 The Bankruptcy Code affords an "exclusivity period" within which only the debtor may
21 prosecute confirmation of a Plan of Reorganization. This Plan was filed within that exclusivity
22 period.

23 **IV. ROUND TABLE'S CONSTITUENCIES**

24 In evaluating its reorganization and the available alternatives, Round Table has been
25 mindful of the motivations and entitlements of its key constituencies, described below.

26 A. **GECC / Prudential**

27 GECC / Prudential has been clear and unwavering in its desire for a quick sale which will

28

1 cash it out. As discussed below, Round Table is convinced that a quick sale would leave
2 unsecured creditors with a partial payment at best, and would destroy the substantial equity held
3 by the ESOP.

4 GECC / Prudential does not have an enforceable legal right to insist on a quick sale.
5 Rather, the Bankruptcy Code includes “cram down” provisions which could compel GECC /
6 Prudential to accept payments over time. Round Table believes that the Plan provisions governing
7 Class 1 (GECC / Prudential) satisfy the “cram down” requirements. Since a quick sale would
8 destroy value otherwise available to the other constituencies in this case, Round Table believes it
9 is required to pursue a reorganization that does not enjoy GECC / Prudential’s consent.

10 **B. The Creditors Committee**

11 The Creditors Committee has urged exploring a quick sale. The reasons articulated are (a)
12 that cramming down GECC / Prudential is not practicable and (b) that a quick sale might yield a
13 positive result. Round Table strongly disagrees with each point. Unfortunately, to date there has
14 been little meaningful dialog between Round Table and the Committee.

15 **C. The Unsecured Creditors**

16 Round Table estimates that general unsecured claims will aggregate \$7,206,000. The
17 unsecured creditors in this case fall into four distinct categories, as presented in the following
18 table:

Lease Rejection Claims	\$	1,316,000
Trade / Other Unsecured	\$	1,943,000
Management Claims	\$	2,710,000
ESOP (less priority portion)	\$	1,237,000
Total General Unsecured	\$	7,206,000

24 1. Lease Rejection Damages

25 Since the filing date, Round Table has closed 21 unprofitable stores and rejected the
26 associated leases; it also rejected 2 unexpired leases related to previously closed stores. (There
27 may be additional rejections of 5 leases, but for present purposes Round Table’s modeling
28

1 addresses only the rejections that have taken place to date.) Round Table presently estimates
2 aggregate lease rejection claims at \$1,316,000, giving effect to certain agreements Round Table
3 negotiated to reduce such claims.

4 2. Trade Debt

5 Round Table acknowledges \$1,943,000 in trade debt and other general unsecured claims.
6 The largest component of this category is approximately \$638,000 in ordinary trade debt followed
7 by \$600,000 in outstanding obligations associated with promissory notes issued by Round Table
8 to purchase company stores from franchisees. Another significant component is approximately
9 \$361,000 owed in connection with a prior settlement of certain class action litigation.

10 3. Management / Long Term Incentive Plan Debts

11 Round Table acknowledges management-related claims aggregating approximately
12 \$2,710,000, primarily derived from a failure to pay earned and past-due long term incentive plan
13 obligations.

14 Unlike many companies, Round Table is unable to offer senior managers stock as a
15 significant portion of their compensation because it is wholly owned by an Employee Stock
16 Ownership Trust. Instead, Round Table has been principally reliant on monetary compensation to
17 incentivize and reward management. Historically, Round Table paid below-market fixed
18 compensation and used performance bonuses, to render its managers' compensation competitive
19 with the marketplace.

20 In response to the Great Recession, Round Table did not pay bonuses or other
21 discretionary compensation. In addition, Round Table deferred payment of almost \$2 million in
22 senior management compensation, compensation which had been earned by exceeding
23 performance targets for the period from 2005 through 2007 and was contractually due and payable
24 in 2008. Although ample funding was available to pay that compensation at the time, Round
25 Table deferred management's compensation because it recognized that the cash would be useful to
26 the company in weathering the approaching storm.

27 Round Table recognizes or estimates other monetary obligations owed to management.
28

1 The next largest obligation consists of severance and related obligations owed to James Fletcher,
2 Round Table's former Chief Executive Officer, who was involuntarily severed shortly before the
3 filing of this case. For purposes of estimation, Round Table has assumed that his claim will be
4 limited to one year's compensation pursuant to Section 502(b)(7) in the amount of approximately
5 \$500,000 in salary and benefits.

6 **D. ESOP**

7 Round Table is entirely owned by the Round Table Restated Employee Stock Ownership
8 Plan & Trust (the "ESOP"). The ESOP is subject to a separate legal regime ("ERISA").

9 Certain aspects of the ERISA regime are mandatory, other aspects are voluntary. In
10 principal, a company may be required to make two types of payments to an ESOP. The company
11 may make a monetary contribution to the plan, ordinarily measured as a percentage of wages (or
12 of a subset of wages). Certain employer contributions are required under the Internal Revenue
13 Code of 1986, as amended (the "Code"), and/or ERISA. One form of such required contributions
14 is the "safe harbor contributions" that an employer may make to a trust maintained pursuant to an
15 ERISA plan in order for an employer to satisfy certain non-discrimination requirements under the
16 Code for disparity in contributions by or for highly compensated employees versus non-highly
17 compensated employees. Through year-end 2010, Round Table's mandatory contribution level for
18 safe harbor contributions was 3% of designated types of wages for certain designated employees.
19 Commencing effective January 1, 2011, Round Table was not subject to a mandatory contribution.

20 For a variety of reasons, including the insistence of GECC / Prudential, certain safe harbor
21 contribution amounts that were or will be due to be paid for 2009 and 2010 in 2010 and 2011 were
22 not paid. The ESOP Trustee has not yet filed a Proof of Claim, but Round Table believes that the
23 aggregate of the accrued but unpaid monetary obligations owed to the ESOP is approximately \$1.5
24 million dollars, of which \$256,000 accrued during the 180 days prior to the commencement of the
25 bankruptcy case and is entitled to "priority" treatment under Section 507(a)(5) (collectively, the
26 "ESOP Obligation").

27 Round Table believes that monetary safe harbor contributions owed to the ESOP that were
28

1 incurred prior to the commencement of the bankruptcy case constitute general unsecured claims
2 against its estate and are not subject to avoidance or subordination. See, *In re Merrimac Paper*
3 Co., Inc., 420 F.3d 53 (1st Cir. 2005) (categorically rejecting subordination of stock redemption
4 note given by debtor pursuant to an ESOP Plan). Round Table estimates that the general
5 unsecured claim held by the ESOP, less the priority claim portion, is approximately \$1,237,000.

6 In addition, the ESOP holds all of the capital stock in Round Table, stock which Round
7 Table believes should have material value as a result of the business reorganization described
8 above. Even in the “stress” case scenario in the Appendix, Round Table estimates the fair market
9 value of the ESOP’s equity ownership at over \$15 million in 2014, although Round Table
10 acknowledges that the value is not immediately recoverable, for the reasons discussed below.

11 ERISA imposes on Round Table a statutory obligation to enable the ESOP participants to
12 “diversify” or to provide it with liquidity for certain portions of the Round Table stock allocated to
13 their Stock Accounts (the “diversification obligation”). The ESOP’s principal asset is illiquid
14 stock in Round Table. Under certain circumstances, individual ESOP participants become entitled
15 to diversify a portion of their beneficial equity interest into a more liquid vehicle of investment;
16 e.g., cash or marketable securities. Round Table also has a continuing obligation, within certain
17 parameters, to repurchase its stock that is distributed to ESOP participants who have this
18 diversification right so as to provide cash to the ESOP participants, thereby providing liquidity to
19 those ESOP participants and beneficiaries entitled to diversify their benefits.

20 ERISA further imposes certain requirements on the ESOP to provide distributions to ESOP
21 participants and beneficiaries within specified these distributions may occur in the form of cash
22 payments from the ESOP or in stock distribution that Round Table is required to repurchase.
23 Round Table has made filings with both the Internal Revenue Service and the U.S. Department of
24 Labor that contemplate the future resolution of these distribution and diversification obligations in
25 a manner that is consistent with ERISA and the Internal Revenue Code.

26 ///

27 ///

28

V. THE SALE ALTERNATIVE

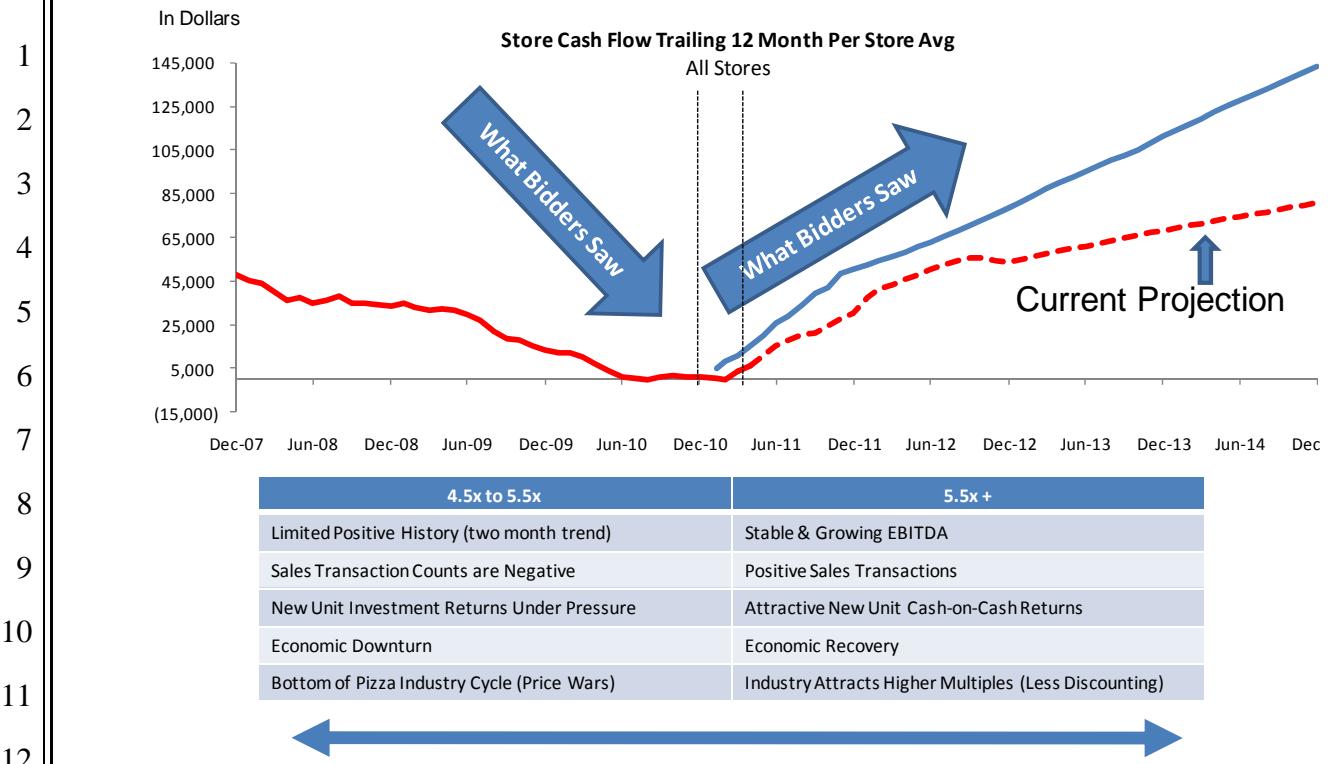
2 GECC / Prudential and the Creditors Committee have advocated a post-petition sale effort.
3 Round Table believes such an effort would be an inappropriate expenditure of material funds
4 (\$250,000 to \$400,000) and efforts, deflecting and delaying the reorganization process, without
5 plausibly providing a possibility of a positive outcome for the affected constituencies.

6 | A. Over-Exposure to the Market

7 As discussed above, North Point led Round Table through an aggressive sales process
8 from the summer of 2010 through February 8, 2011, contacting all of the likely buyers.
9 Management invested significant amounts of time, money and resources for over eight months
10 making its best effort to sell Round Table. If Round Table returns to the same market four months
11 later, the potential buyers are highly likely to remember and be guided by their prior impressions
12 of the company, suggesting that their bids will not materially increase. They are also likely to
13 focus on why the prior sales effort failed – because GECC, the most sophisticated lender to this
14 industry, wanted out of the credit – a circumstance which remains unchanged and unfavorable.
15 Not surprisingly, Round Table believes that it must stay out of the market for a material period of
16 time if it is to hope that the buyers will reset their views of the company.

17 || B. Basis for Valuation Analysis

18 Purchasers value companies based on predictable and established operating results,
19 ordinarily looking to the preceding 12 months of operations. The chart below shows the actual per
20 store average cash flow, with each point on the graph representing an average of the preceding
21 twelve months of store results. If store performance was improving, the graph would show an
22 upward slant in the line and if the store performance was declining, the graph would show a
23 downward slant in the line. The graph shows that the bidders saw four years of declining results
24 from 2007 to 2010, with each year being progressively worse than the prior year as the Great
25 Recession unfolded and the performance had yet to bottom out, stabilize and begin to recover.



13 While the last few months of post-bankruptcy results clearly show improvement, two
 14 factors suggest that the improvement will not yield a material positive change in buyers' reactions.
 15 First, buyers will continue to dilute current profitability by averaging the preceding 12 months,
 16 weighing down the company's value with the burdens of the past. (By contrast, valuation for
 17 bankruptcy purposes is prospective, "freed from the heavy hand of past errors, miscalculations or
 18 disaster." *Consolidated Rock Products v. Du Bois*, 312 U.S. 510, 526 (1941)). As reflected in the
 19 chart, it will not be until 2012 and thereafter that an average of the preceding twelve months
 20 operations yields a significantly positive result. Indeed, actual results to date are *below* the
 21 projections provided to bidders in the prior sale process.

22 Second, in presenting information to the prospective buyers, Round Table presented
 23 projections for 2011 through 2014 which assumed the Great Recession promptly ended and robust
 24 economic recovery took its place. With more recent economic data, Round Table has updated its
 25 projections to comport to the current, less optimistic view that in California (where Round Table
 26 has a majority of its restaurants), the economic recovery will be stalled as the housing market and
 27 the job market recover at a slower pace. Thus, as reflected on the right side of the graph, Round
 28

1 Table's currently projected future operations are less favorable than the projections provided to
2 buyers in the recent sales effort.

3 Third, as noted in the table at the bottom of the above chart, there are five main factors that
4 tend to lead bidders to a higher or lower valuation. None of those factors have improved generally
5 or specifically for Round Table since the prior sales effort.

6 Thus, Round Table believes that were it to enter the market again, bidders would likely
7 evaluate the company much as they did in the sales effort that concluded four months ago, but for
8 a variety of reasons, the bids might actually decline.

9 **C. Other Factors**

10 Other factors might affect a current sales effort for better or worse.

11 It has been suggested that the market would respond favorably to the fact that Round Table
12 has already closed the unprofitable Stores and implemented its business reorganization. Round
13 Table disagrees: all of the bidders with whom it was seriously engaged in the prior sale effort
14 were factoring into their bids the impact of closing unprofitable Stores. The strategy of closing
15 under-performing restaurants was central in Round Table's presentation to bidders of
16 opportunities to maximize value from investing in Round Table. As such this is not a new
17 development that should yield a higher valuation. An enhancement in price for accomplishing the
18 expected seems unlikely.

19 Round Table believes that there is a stigma to bankruptcy and that a post-bankruptcy
20 marketing effort would encourage opportunistic bidders. GECC / Prudential argues that the
21 bankruptcy process provides clarity, certainty and "clean title" to buyers, but none of those issues
22 were identified as problems in the prior sale effort.

23 Finally, Round Table believes that credit markets remain limited, such that strategic buyers
24 would experience difficulties obtaining financing easily enough to participate in an auction.
25 GECC / Prudential asserts that credit markets are not as bad as they were.

26 Although Round Table believes that these other factors would depress the result of a
27 current sale effort, it seems at least fair to say that they would not enhance the result. Thus, taking
28

1 everything into account, Round Table believes that a current sale effort should not be expected to
2 produce materially higher results than the prior sales effort.

3 **D. Consequences of a Current Sale**

4 Had the best bid obtained in the prior sale process been implemented in 2010, it would
5 have resulted in full payment to unsecured creditors, and a distribution to the ESOP. Were the
6 same bid accepted now, it would not.

7 In retrospect, the bids in excess of \$40 million obtained in the prior sale process were all
8 predicated upon the availability of seller-financing, and all of the bids which expressly provided
9 for buyer-financing – the current circumstances – were less than \$40 million.

10 Assuming a current sale process could attain a \$40 million buyer-financed bid, the result
11 would nonetheless be dramatically inferior to the Plan. A sale would not yield a benefit to Round
12 Table's constituencies – other than GECC / Prudential – comparable to what could be obtained
13 through confirmation of the Plan.

14 **E. Liquidation Alternative**

15 Round Table believes that a true liquidation would be unreasonable and ineffective. Round
16 Table does not own any real estate; all of its company operated restaurants are leased. The
17 liquidation value of company store assets is probably around \$4.5 million⁴ – 40% of that current
18 cash on hand – and the value of its franchise business is unclear, but likely to be severely deflated
19 by closing the company stores, which represent 25% of the system.

20 There are two realistic alternatives: are a going concern sale, heavily discounted to provide
21 a quick exit for GECC / Prudential, but generating little or no recovery for other constituents, or

⁴ Tangible Asset Description	Market Value	Percent Realizable	Liquidation Value
Cash, Deposits, Amounts in Escrow	\$1.8	100%	\$1.8
Accounts and Notes Receivable	0.4	50%	0.2
Office and Restaurant Equipment	4.5	50%	2.2
Owned Building on a Ground Lease	0.4	50%	0.2
Restaurant Inventory	0.6	10%	0.1
Total	\$7.7	69%	\$4.5

1 full repayment for all constituencies from operating cash flow.

2 **VI. PLAN OF REORGANIZATION**

3 **A. Summary**

4 Prior to the commencement of this case, Round Table was able to generate millions of
5 dollars of operating profits. Were it not for the extraordinary issues associated with the GECC /
6 Prudential Credit Facility – specifically, its unreasonable principal repayment schedule, the
7 Lenders' unwillingness to negotiate a viable principal repayment schedule and the Lenders'
8 torpedoing the sales process – Round Table might not have filed a bankruptcy case.

9 Once a bankruptcy filing became necessary in order to preserve its value, Round Table
10 utilized the case to maximize that value, closing unprofitable stores, transferring sales to nearby
11 Round Table restaurants, reducing selling, general and administrative expenses and negotiating
12 favorable lease modifications. The result of those efforts is to increase Round Table's operating
13 profitability by having fewer, more profitable stores.

14 Round Table's profitability makes it possible for it to propose a self-funded Plan that will
15 repay unsecured creditors in full, provide secured creditors with appropriate debt service and
16 principal repayment and enable Round Table to sell or refinance within a few years, realizing
17 material value for the participants and beneficiaries of its ESOP. That is the approach
18 contemplated by the Plan of Reorganization.

19 Specifically, Round Table prepared sets of projections for performance under a Plan of
20 Reorganization which has the following key provisions:⁵

21

22 ⁵ Additional financial and operating assumptions included in these projections are: (i) the May year to date
23 sales comp trend vs. 2009 of down -2.2% will continue through 2011, mostly offset by the benefit of sales
24 transfer received from the 21 RTDC closures since the filing date; (ii) 2011 operations are projected the
25 same in every case and are consistent with Round Table's 2011 cash budget; (iii) following 2011, it is
26 assumed the employment levels begin to recover, resulting in a topline improvement in comparable sales of
27 3% in the base case, 4.5% in the high case for 2012 through 2014 and 3% thereafter, and 0.0% in the low
and stress cases; (iv) in 2012 through 2016, incentive compensation has been assumed at historical levels;
i.e., it is indexed to performance (Round Table's practice is to pay less incentive compensation for lower
performance and higher incentive compensation for higher performance); (v) Round Table's current low
levels of capital spending continue through the end of 2011 at \$560,000 and then in 2012 and beyond
capital spending return to the historical levels (calculated on a per store average basis, this aggregates \$1.1
million); (vi) the stress case assumes no sales growth (0.0%) coupled with a higher principal balance and a
(footnote continued)

- (a) The GECC / Prudential credit facility is restructured on fairly ordinary terms (interest only in 2011, interest and a 5% principal reduction in 2012 and thereafter);
- (b) Payment on the Effective Date (assumed to be October 1, 2011) of all of the obligations which must be paid to confirm a Plan of Reorganization;
- (c) Establishment and maintenance of a \$4 million cash reserve; and
- (d) A sweep of all excess cash to fund payments on unsecured debts.

A fuller explanation of the Plan treatment modeled in these projections is provided in the following section.

The foregoing assumptions were then applied to four sets of projections: a “base case,” representing Round Table’s expectations for future operations and generally assumes a 3% rate of growth in sales, a “low” case which assumes no growth at all, a “high” case, which assumes 4.5% sales growth during a robust economic recovery, and a “stress case,” which assumes low sales growth and materially adverse resolutions of the interest rate payable to GECC / Prudential. The results are presented in the Appendix, and can be summarized as follows: In each alternative, even the “low” case alternatives, there are sufficient funds both to pay GECC / Prudential and to retire all of the unsecured debt, with interest, in less than two years and only four years in the “stress” case alternative.

B. Payment of Administrative Claims

In order to confirm a Plan of Reorganization, all administrative expenses must be paid in cash, in full, not later than the Effective Date.

In this case, administrative claims fall in three distinct categories. The largest group of administrative expenses are the fees and costs of professionals (law firms and financial advisors) employed by the bankruptcy estate; e.g., Round Table and the Creditors Committee. These fees have been estimated on the basis of a monthly “burn rate” through an assumed Effective Date of October 1, 2011. Also within this category is the success fee owed to HMS with respect to its

higher interest rate on the GECC / Prudential debt .

1 efforts to achieve lease modifications.

2 Second, the Office of the United States Trustee is entitled to a fee measured by
3 disbursements during the pendency of the bankruptcy case.

4 Finally, Round Table is required to pay “stub rent” on all leases for the period February 9
5 through February 28, 2011.

6 For the purposes of preparing projections and models, Round Table assumes that it
7 accumulates cash through the Effective Date and pays all administrative claims on the Effective
8 Date. In fact, many of these obligations may be partially paid prior to the Effective Date, reducing
9 both the obligation and the cash on hand as of the Effective Date.

10 Round Table’s current estimate of administrative expenses payable as of the Effective Date
11 is as follows:

12	Professionals (Round Table & Creditors Committee)	\$ 1,406,000
13	ESOP Trustee & Professionals	\$ 200,000
14	HMS	\$ 915,000
15	US Trustee (due end of October 2011)	\$ 40,000
16	Stub Rent	\$ 309,000
17	Administrative Expenses	\$ 2,870,000

18

19 **C. Treatment of Creditor and Equity Classes**

20 The Plan has three significant classes: GECC / Prudential’s secured debt, the unsecured
21 creditors, and the ESOP. The unsecured creditor class is offered an election regarding its
22 treatment. The classes and their treatment are discussed below.

23

24 **Class 1: GECC / Prudential**

25 For purposes of this Plan of Reorganization, Round Table assumes that GECC / Prudential
26 holds a duly perfected and enforceable security interest and valid and enforceable loan documents
27 supporting a claim in the amount it contends: approximately \$35.9 million as of the expected

1 Effective Date (the “GECC / Prudential Claim”). Round Table believes that the predatory and
2 overreaching conduct described above affords it significant claims against GECC / Prudential
3 which it intends to pursue and which it believes should result in a reduction of its net obligation to
4 GECC / Prudential. Nonetheless, in order to provide conservative projections, for present
5 purposes Round Table accepts GECC / Prudential’s claim as asserted.

6 Plan Treatment:

7 The Plan contemplates that GECC / Prudential will receive interest payments on a current
8 basis from the Effective Date through the end of 2011, and thereafter, each at the end of each
9 calendar quarter. The interest rates are assumed from the Original Credit Agreement in February
10 2007. The Plan further assumes no principal payments in 2011, and a 5% annual reduction in
11 principal in 2012 and 10% annual reduction in principal thereafter (all payable in installments at
12 the end of each calendar quarter), with the loan becoming fully due and payable five years after
13 the Effective Date. The Credit Facility is modified somewhat, primarily so as to prevent the
14 lenders from prematurely asserting a default and accelerating the obligation; the specific terms of
15 the modification is set forth in a Plan Supplement filed herewith. Round Table believes that this
16 treatment complies with Section 1129(b) and can be confirmed notwithstanding GECC /
17 Prudential’s opposition.

18 The Plan proposes that after the Effective Date, the interest rate should be the rate
19 originally applicable to this loan from the February 2007 Credit Facility agreement, which varies
20 as a percentage over LIBOR based on Round Table’s financial covenant performance, but
21 provides that the Court can set whatever other interest rate it deems appropriate to satisfy the
22 requirements of Section 1129(b).

23 **Class 2: Priority Claims**

24 As of the filing date, Round Table had priority claim obligations to various taxing
25 authorities and its employees. Through the First Day Orders, the Court approved the payment of
26 all tax priority and all employee priority claims, so those have already been paid in full and are no
27 longer at issue.

28

1 The only remaining extant priority claim is the employee benefit claim of the ESOP
2 respecting Plan contributions accrued during the 180 days prior to the filing date. Round Table
3 estimates that amount to be \$256,000.

4 **Plan Treatment:**

5 Round Table proposes to pay in full on the Effective Date the allowed amount of any
6 priority claim. That amount is reflected in Effective Date payments on Schedule A.

7 **Class 3: General Unsecured Claims**

8 Under the Plan, all general unsecured creditors will receive payment in full, with interest at
9 the rate of 3.25% from February 9, 2011 (Class 3B). Holders of small claims are given the
10 alternative of receiving 50% of their claims, up to \$2,500, on the Effective Date in full satisfaction
11 (Class 3A).

12 **Plan Treatment:**

13 *Class 3B:* Under the Plan, Round Table will dedicate all Distributable Cash to the
14 payment of general unsecured claims, along with interest at 3.25% fixed, starting from the Petition
15 Date. Distributable Cash is all cash in excess of \$4 million measured at least each March 31st and
16 September 30th, beginning in 2012. Payments will be made to creditors within 30 days of each
17 measurement date, until they have received payment in full. Round Table believes that all
18 unsecured claims will be repaid in full within two years. Set forth in the Appendix are Round
19 Table's "base case" projections, together positive and negative variations (based on the rate of
20 growth in the economy) and a "stress case" which assumes both the negative variation and
21 uniformly adverse resolutions of all issues in dispute with GECC / Prudential. Even the "stress
22 case" projections reflect all unsecured claims being paid in full within four years.

23 *Class 3A:* Creditors holding small claims are given an opportunity to "cash out" with a
24 50% payment, up to a maximum of \$2,500, paid on the Effective Date of the Plan, anticipated to
25 be October 1, 2011.

26 *Election:* The election must be made on the Ballot. Holders of Allowed claims of
27 \$5,000 or less are assumed to prefer the Class 3B cash-out, but can instead elect to receive
28

1 payment in full with interest (Class 3A treatment). Holders of Allowed claims of more than
2 \$5,000 are assumed to prefer payment in full with interest under Class 3A, but can instead elect to
3 receive a cash-out of up to \$2,500 by choosing Class 3B treatment.

4 **Class 4: ESOP / Equity**

5 The ESOP holds all of Round Table's stock. The Plan provides that the ESOP will keep
6 the stock, subject to the obligations established by the Plan. The Plan also provides that Round
7 Table will make no contributions to the ESOP on account of post-petition Plan Years, nor will it
8 repurchase stock from the ESOP, unless and until Class 3B unsecured creditors have been paid in
9 full. As soon as the Class 3B unsecured creditors have been paid in full, Round Table will
10 dedicate all of its Distributable Cash and efforts to returning the ESOP to full compliance with
11 ERISA and the Internal Revenue Code and to satisfying its obligations to the ESOP. (As
12 discussed more fully elsewhere, the ESOP is also a creditor, holding a \$256,000 priority claim
13 treated under Class 2 and approximately a \$1.5 million unsecured claim treated under Class 3B.)

14

15 **VII. EXECUTORY CONTRACTS**

16 The Bankruptcy Code classifies contracts as to which further performance is due from both
17 sides as "executory". Over the course of the bankruptcy case or under its Plan of Reorganization,
18 a debtor must "assume" or "reject" all executory contracts. In order to assume a contract, the
19 debtor must cure all defaults and thereafter comply with the contract according to its terms. If a
20 contract is rejected, performance on both sides ordinarily terminates and the other party is entitled
21 to assert a claim for damages, which will be treated as a general unsecured pre-bankruptcy claim;
22 i.e., a Class 3 claim. In this case, there are three important groups of executory contracts which
23 will be assumed under the Plan of Reorganization: Franchise Agreements, leases and employment
24 contracts.

25 **A. Franchise Agreements**

26 Round Table, through RTFC acts as franchisor to 150 independent franchisees that
27 collectively own and operate 348 stores. The attorney who represented the Round Table Owners
28

1 Association characterized the Round Table Franchise Agreement as “the best in the industry.”

2 RTFC routinely and predictably generates between \$11 million and \$13 million per year in
3 net profits, based on franchise fee revenues of \$15 million to \$18 million and operating expenses
4 of \$4 million to \$5 million. RTFC and the franchise relationship represent the product of 45 years
5 of hard work and constitute a valuable asset of its estate.

6 In order to preserve this asset, all of the Franchise Agreements under which RTFC is the
7 franchisor will be assumed, except to the extent that any individual Franchise Agreement has been
8 separately rejected during the course of the case or is identified as rejected on Schedule B.

9 Round Table believes that RTFC as franchisor has not breached any of the Franchise
10 Agreements, and as a consequence, there is nothing it will be required to “cure” upon assumption
11 of the Franchise Agreements. The Franchise Agreement requires franchisees who wish to assert
12 breaches to afford RTFC written notice and an opportunity to cure, and no such notice has been
13 received in at least a decade.

14 In certain cases, Round Table entered into “area development agreements” with
15 franchisees providing exclusivity rights within a specified geographical area, ordinarily in return
16 for commitments to develop those areas with additional franchised stores. All of the area
17 development agreements as to which RTFC is a party will be assumed, except to the extent that
18 any individual area development agreement has been separately rejected during the course of the
19 case or is identified as rejected on Schedule B.

20 Round Table believes that it has not breached any of the area development agreements that
21 will be assumed under the Plan of Reorganization, and as a consequence, there is nothing it will be
22 required to “cure” upon assumption of the area development agreements. (There is a pre-petition
23 claim of less than \$10,000 associated with a few area development agreements that it will reject.)
24 The area development agreement requires counter-parties who wish to assert breaches to afford
25 RTFC written notice and an opportunity to cure, and no such notice has been received with respect
26 to any area development agreement to be assumed under the Plan of Reorganization.

27 Round Table also acts as franchisee with respect to approximately 107 company stores
28

1 operated by Round Table Development Company (“RTDC”) or its wholly owned subsidiary,
2 Round Table Pizza Nevada, LLC. Under the Plan, Round Table will assume the Franchise
3 Agreements as franchisee in order to preserve the substantial value of the company stores.

4 RTDC and Round Table Pizza Nevada, LLC failed to pay contributions to the Ad Fund
5 which were due on February 10, 2011, the day after the commencement of its bankruptcy case,
6 measured by revenues received in January, 2011, in the approximate amounts of \$322,000 and
7 \$19,000, respectively. Since these were unsecured pre-petition obligations, Round Table thus far
8 has not paid them. Round Table will pay the portion of these obligations relating to operating
9 Stores in order to “cure” its obligations as franchisee and assume the Franchise Agreement with
10 respect to those Stores. Those cure amounts are reflected in Effective Date payments on Schedule
11 A. The Ad Fund holds a Class 3B Claim for the February Ad Fund contributions relating to
12 closed Stores. A.

13 **B. Leases**

14 Following the commencement of its bankruptcy case, Round Table rejected 23 leases and
15 entered into lease modification agreements with numerous landlords. That process has largely
16 concluded as of the date of this Plan of Reorganization, although five leases will be rejected in the
17 course of the balance of the case if suitable lease modifications are not finalized.

18 Under the Plan of Reorganization, Round Table will assume all of the leases that have not
19 been previously rejected and are not identified in Schedule B. As part of assuming those leases,
20 Round Table must cure any outstanding arrearages. In general, those arrearages consist of
21 February, 2011 rent, although in many cases a portion of that rent has already been paid or the
22 landlord has agreed to waive that payment. Round Table estimates that its cure obligation
23 respecting the leases it will retain (exclusive of “stub rent,” discussed below) will amount to
24 approximately \$198,000, and that cure amount is identified in its schedule of Effective Date
25 payments.

26 **C. Employment Contracts**

27 Under Round Table’s employee benefit plans, employees are allowed to accrue vacation

1 and sick leave benefits which they may thereafter use from time to time. At the outset of the case,
2 Round Table obtained a First Day Order authorizing it to honor employee vacation and sick leave
3 claims, as well as salary that had accrued pre-petition, up to an aggregate of \$11,750 per
4 employee.

5 35 employees had entitlements to vacation and sick leave benefits in excess of the \$11,750
6 aggregate maximum per employee (“employee benefits”), and their right to access those employee
7 benefits was been suspended during the pendency of the bankruptcy case. Under the Plan of
8 Reorganization, the obligations associated with the employee benefit plans will be assumed and all
9 employees will be entitled to make use of their employee benefits, subject to Round Table’s usual
10 policies.

11 The suspended employee benefits aggregate \$340,000, which obligation would otherwise
12 constitute a Class 3 claim. Round Table has never permitted employees to cash out benefit
13 entitlements while employed by Round Table, and believes that it is preferable to accept ongoing
14 responsibility for providing the employee benefits by assuming the employee benefit obligation.

15 In addition, 7 members of current senior management have written employment or “change
16 in control” contracts that will be assumed. On the one hand, these members are principally
17 responsible for Round Table’s past and future success and deserve assumption of their contracts.
18 Round Table believes that a loss of senior management, as would likely result from the rejection
19 of their contracts, would cast serious doubt on its ability successfully to operate in the future
20 consistent with its projections.)

21 On the other hand, rejection of these contracts would give rise to rejection damages claims,
22 limited by Section 502(b)(7) of the Bankruptcy Code to one year’s salary. One year’s salary for
23 the members of this group would aggregate \$1.7 million. Although Section 502(b)(7) only
24 establishes a cap on damages, most of the members of management have severance rights under
25 these contracts equal to or in excess of one year’s salary, so it is reasonable to estimate these
26 aggregate rejection damages claims as equivalent to the cap; that is, approximately \$1.7 million.
27 Were the employment contracts instead rejected, these damages claims would be entitled to
28

1 treatment under Class 3B.

2 **VIII. MEANS OF IMPLEMENTATION**

3 **A. Revesting Subject to Plan**

4 On the Effective Date, all property will vest in the Reorganized Debtor, free and clear of
5 claims and liens, except as specified in the Plan. From and after the Effective Date, the
6 Reorganized Debtor can freely use or transfer cash and its assets, enforce its rights and exercise its
7 powers, and otherwise conduct its business in its unfettered discretion, subject only to the
8 requirements of the Plan and otherwise applicable non-bankruptcy law.

9 Specifically, Round Table expects promptly after the Effective Date to transfer up to 10
10 Stores to current managers or franchises for little or no payment. As operated by Round Table, the
11 stores are no more than marginal and Round Table would close these stores if it was unable to
12 transfer them. Round Table believes that transferring these stores to local single store operators
13 will improve the performance of these stores and consequently the chain and continue payment of
14 franchise fees and Ad Fund contributions.

15 The Reorganized Debtor may also effect a sale of substantially all of its assets if (a) the
16 sale complies with otherwise applicable law and unsecured creditors' Claims receive the treatment
17 provided herein, or (b) the Court so permits.

18 **B. Bankruptcy Transition and Procedure**

19 Matters subject to the Court's retained jurisdiction will be initiated and prosecuted
20 following the Effective Date substantially as they were initiated and prosecuted prior to the
21 Effective date. Notice of post-Confirmation matters will be given to the U.S. Trustee, GECC /
22 Prudential and persons who request notice in writing *after* the Confirmation Date. The Creditors
23 Committee will be dissolved as of the Confirmation Date. Round Table will file quarterly reports
24 and continue to pay U.S. Trustee fees after the Confirmation Date and until entry of the Final
25 Decree.

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1 **C. Internal Operations and Management**

2 1. Dissolution of Round Table Pizza Nevada

3 Round Table Pizza Nevada LLC will be wound up and dissolved as rapidly as is
4 practicable after the Effective Date. All assumed leases respecting Stores operated by Round
5 Table Pizza Nevada, LLC will be assigned to Round Table Development Company as soon as
6 requisite permits and licenses have been obtained. The assignment and transfer will be effective
7 upon a notice delivered by Round Table to the Landlord following the Effective Date.

8 2. Cash Reserves

9 As a general matter, Round Table ordinarily requires approximately \$2.5 million of cash to
10 cover seasonal fluctuations in its operating expenses, payments of liabilities, capital expenditures
11 and working capital needs in the ordinary course of business. Recognizing that it has a duty to
12 ensure that its future operations will successfully withstand market vicissitudes and that it likely
13 will not have access to the sorts of revolving credit facilities that are ordinary for companies of its
14 size, Round Table has determined to maintain a \$4 million cash reserve to be available for
15 operating purposes post-confirmation. Distributions to unsecured creditors under the Plan will be
16 deferred to the extent necessary to preserve the \$4 million cash reserve at all times.

17 3. Management and Incentive Compensation

18 Management and the Board of Directors shall continue in effect post-petition, unless and
19 until they are changed pursuant to otherwise applicable non-bankruptcy law.

20 The members of the Board of Directors⁶ are Peter H. Mattson; Robert A. Fox; Eric H.
21 Bjerkholt; Jack Robertson; J. Robert McCourt; Ted S. Storey; and Keith Davis.

22 The officers who comprise senior management⁷ are J. Robert McCourt, Chief Executive

23
24 ⁶ The four outside Directors are paid \$5,000 per quarter in compensation; the three members of
25 management receive no additional compensation for serving on the Board of Directors.

26 ⁷ Base compensation for the officers who comprise senior management is J. Robert McCourt, \$440,000;
27 Tinka Gordon, \$261,000; Ted Storey, \$252,000; Keith Davis, \$259,000; James Robertson, \$210,000;
28 Gregg Fleury, \$143,000 and Tom Guilford, \$151,000.

1 Officer, Chief Operating Officer and President; Ted Storey, Vice President / Business
2 Development and Secretary; D. Keith Davis, Vice President / Finance and Chief Financial
3 Officer; James M. Robertson, Vice President / Human Resources and Chief Privacy Officer; Tom
4 Guilford, Vice President / Information Systems and Chief Information Officer; Tinka Gordon,
5 Vice President / Marketing and Chief Marketing Officer and Gregg Fleury, Vice President /
6 Operations

7 As noted, Round Table has historically offered low base salaries and high incentive
8 compensation to achieve market compensation packages for management. During the course of
9 the Great Recession to date, base compensation has remained largely frozen, but there has been
10 virtually no incentive compensation. Under the Plan an incentive compensation regime will be
11 restored.

12 For 2011, the Board of Directors approved three types of incentive compensation directed
13 toward Round Table's personnel:

14 (a) seven members of senior management would receive incentive
15 compensation in the amount of 80% of base salary, upon Confirmation of the Plan, payable
16 50% on the Effective Date and 50% 6 months after the Effective Date;

17 (b) the three principal officers – the Chief Executive Officer, the Chief
18 Financial Officer and General Counsel – would receive \$20,000 each for achieving each of
19 three objectives. Two objectives (closing 21 Stores in the first two months at an aggregate
20 cost of less than \$2.6 million, and filing an Initial Plan of Reorganization within the first
21 three months) were accomplished, yielding entitlements of \$40,000 each, the third,
22 yielding an additional \$20,000 each, was to confirm a Plan of Reorganization within 12
23 months; and

24 (c) a non-executive Incentive Plan consisting of 30% of EBITDA (excluding
25 one-time reorganization costs) in excess of \$9,114,000 up to a cap of \$617,000 in 2011.

26 For 2012 and thereafter, the Annual Incentive Plan and Executive Incentive Plan (the
27 "Incentive Plans") will be reinstated. The Incentive Plans will receive funding only to the extent
28

1 that Round Table exceeds \$8.6 million EBITDA in the relevant year. By way of comparison, in
2 the 12 months to February 28, 2011, representative level EBITDA was \$8.1 million. After the
3 threshold is reached, each Incentive Plan will be equally funded with the next \$500,000 in
4 EBITDA. Once \$9.1 million in pre-incentive EBITDA is attained each Incentive Plan will fund
5 *pro rata* at various payout rates depending on business performance, as set by the Board of
6 Directors. For example in 2012, under the stress/low case each Incentive Plan would earn
7 \$386,000 however as business performance improves, the Incentive Plans in 2012 would increase
8 to \$698,000 under the base case scenario. Each Incentive Plan is capped at \$1.5 million annually.
9 To earn the maximum level of incentive, Round Table would need to generate \$14.6 million in pre
10 incentive EBITDA or \$11.6 million of EBITDA after incentive payments.

11 More broadly, the annual Incentive Plan pool funds both corporate and field bonuses based
12 on the positions' historical bonus opportunity levels. Payment will be made annually after
13 approval by the Board of Directors for the corporate bonus, and quarterly without the requirement
14 of Board of Directors approve for the field bonus (Area Managers and below). The Executive
15 Incentive Plan will be paid annually based on Board of Directors approval through 2014.
16 Executives will annually be granted performance units based on historical awards, executive
17 performance, and market data to ensure the company rewards and retains top management.

18 The Incentive Compensation Plans are subject to the following three principles:

⁸ By way of comparison, rep level EBITDA for the 12 months ending March 31, 2011 was only \$8.1 million.

1 ✓ Subject to the foregoing, Round Table will review and modify the Incentive
2 Plans each year to ensure that its employee compensation remains
3 competitive.

4 4. Post-Petition Deposits

5 Utilities must refund their post-petition deposits within 90 days after the Effective Date
6 unless, within 60 days after the Effective Date, the utility files a Motion to retain the post-petition
7 deposit on the grounds that it is necessary to protect the utility's interest.

8 With respect to all post-petition deposits that are not voluntarily returned, Round Table
9 may, at its election, offset the deposit against either post-Effective Date billings or against
10 distributions on the holder's unsecured claim, or may otherwise obtain recovery of the deposit.

11 5. Objections to Claims

12 Any party in interest may Object to any claim or interest treated herein by filing such
13 Objection with the Court and serving it upon the respondent and the Debtor not later than (a) the
14 10th day before the first day set for the Confirmation Hearing, or (b) the 90th day after the
15 applicable Claims Bar Date, whichever shall first occur. Upon the filing of an Objection, the
16 respondent Claim or Interest shall be a Disputed Claim. If both the Debtor and another party
17 Objects to a Claim, the Debtor's Objection shall proceed and any other Objections shall be
18 suspended and deferred. Upon the entry of an Order allowing or disallowing the Claim in
19 connection with the Debtor's Objection, all other Objections shall be dismissed. The
20 Reorganized Debtor may Object to any claim or interest at any time.

21 6. Unitary Debtor and Co-Obligor Claims

22 The Plan treats all unsecured creditors alike, regardless of the entity that owes the debt, and
23 regardless of whether other entities have guaranteed the debt. Round Table believes that this
24 treatment is consistent with economic reality and with creditor expectations, and that the
25 alternative would yield arbitrary and unreasonable results, at the cost of unnecessary complexity

1 and administrative expense.⁹

2 As a matter of economic reality, the four Round Table entities have functioned as a single
3 unitary business. All receipts have been bundled into a single consolidation account and
4 substantially all disbursements were made from a single disbursing account, regardless of the
5 entity involved.

6 To the extent that creditors thought about the issue, they perceived the unitary business as
7 their credit risk. If a financial statement was requested, the creditor was provided with a copy of
8 Round Table's annual audited financial statement, which was prepared exclusively on a
9 consolidated basis. (Although a separate financial statement was prepared for The Round Table
10 Franchise Corporation, it was provided only to regulatory authorities and not to creditors; creditors
11 would have received only the consolidated financial statement, because that was the only one that
12 was prepared and distributed.) Thus, while a number of landlords requested guarantees from other
13 Round Table entities, for example, they could only know those entities as names, and could not
14 have evaluated them – let alone relied on them – as separate credit risks.

15 Indeed, Round Table believes that the requests for guarantees made by its landlords
16 support its proposed treatment: Since the landlords could not have attributed specific financial
17 substance to the guarantor, the guarantee must be seen as a demand that the unitary business stand
18 behind the obligation. The guarantee represents an attempt to prevent Round Table from

19 _____
20 ⁹ Without taking into account guarantees, the following summarizes the financial condition of the four
21 Round Table entities if treated as stand-alone Debtors (without taking into account the secured debt and
22 administrative claims, which are owed by all of the entities):

Entity	Unsecured Debt (including Employee Benefit Claims)	Percent of Annual Operating Profit or Loss
RTP	\$4.3 million	(42%)
RTFC	\$0.1 million	132%
RTDC	\$3.0 million	11%
RTP Nevada, LLC	\$0.1 million	(1%)
Total	\$7.5 million	100%

1 jettisoning one piece of its business (say, the operating stores) and continuing on with another
2 piece (say, the franchise business) free of the claims of the closed operations. Under the Plan, the
3 unitary business remains responsible to all creditors, thereby accomplishing the objective of the
4 landlords' demands for guarantees.

5 This is accomplished through the "Co-Obligor Claims" provisions of the Plan. Essentially,
6 those provisions require that every claim which could have been asserted against any Round Table
7 entity (a "Related Claim") be asserted as a single claim against Round Table. The merits of the
8 claim will be determined by the disposition of the Related Claim, avoiding unnecessary and
9 duplicative litigation.

10 If the Related Claim is Allowed, the creditor may not assert a comparable claim (a "Co-
11 Obligor Claim") against anyone else (a "Co-Obligor", including a different Round Table entity,
12 officers, directors, guarantors, etc.) for five years. If, as anticipated, the Related Claim is paid in
13 full under the Plan prior to that date, the Co-Obligor Claim will be dismissed (since it has been
14 paid in full).

15 If the Related Claim is discharged or disallowed, the claimant will not be permitted to
16 pursue the Co-Obligor Claim, thereby preventing multiple "bites at the apple" and disruption to
17 the business through the pursuit of meritless claims against managers or tertiary parties.

18 The premise of all of these provisions is that creditors are only entitled to be paid in full
19 once, and the Plan provides an appropriate and efficient means of funding that payment.

20 7. Discharge

21 The Plan provides for a broad discharge of all claims that are not timely asserted in the
22 bankruptcy case, or which are asserted and disallowed by the Bankruptcy Court.

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IX. CONCLUSION

2 As a result of Round Table's current operating profitability, it can propose a readily
3 confirmable Plan of Reorganization which pays all unsecured creditors in full within a few years,
4 and preserves all equity and substantial fair market value for the ESOP. Round Table urges all
5 creditors to vote in favor of the Plan.

DATED: June 9, 2011

McNUTT LAW GROUP, LLP
ST. JAMES LAW, P.C.

By: /s/ Michael St. James
Michael St. James
Counsel for the Debtor

SCHEDULES

A. Effective Date Payments

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2
3
4 SCHEDULE A: EFFECTIVE DATE PAYMENTS
5
6

(in thousands)	<u>Subtotal</u>	<u>Q3 YTD '11</u>	<u>10/1/2011</u>
Administrative Claims			
Estate Professional Fees:			
Debtor & Committee	\$ 1,406	\$ -	\$ 1,406
HMS (Debtor Leases)	945	30	915
ESOP Trustee	200	-	200
US Trustee	69	69	-
Total Professional Fees	2,620	99	2,521
Management Bonus	866	-	866
Reclamation Claims	-	-	-
Stub Rent	609	300	309
Total Administrative Claims	\$ 4,095	\$ 399	\$ 3,696
Cure Assumed Leases	198	-	198
Cure RTDC Franchise Agmt	341	-	341
Total Cure Claims	\$ 539	\$ -	\$ 539
Priority Claims			
Employee Benefit Plan (ESOP)	\$ 256	\$ -	\$ 256
Total Priority Claims	\$ -	\$ -	\$ 256
Total Effective Date Payments			\$ 4,491

APPENDIX

3 Projections with various sales and business assumptions are presented below, in thousands of
4 dollars.

- 6 A. Base Case
- 7 B. Low Case
- 8 C. High Case
- 9 D. Stress Case

1 APPENDIX A: BASE CASE¹⁰

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	Total	Q3 YTD '11	Q4 2011	2011	2012	2013	2014	2015	2016
RTDC Sales	\$ 537,363	\$ 63,968	\$ 19,107	\$ 83,075	\$ 85,567	\$ 88,134	\$ 90,778	\$ 93,502	\$ 96,307
RTFC Sales	71,902	8,226	2,890	11,116	11,449	11,793	12,147	12,511	12,886
Total Sales	\$ 609,264	\$ 72,193	\$ 21,997	\$ 94,191	\$ 97,016	\$ 99,927	\$ 102,925	\$ 106,013	\$ 109,193
Adjusted EBITDA	\$ 64,665	\$ 6,134	\$ 2,981	\$ 9,114	\$ 9,424	\$ 10,004	\$ 11,022	\$ 11,827	\$ 13,274
Ending Cash Balance	\$ 6,281	\$ 4,079		\$ 4,079	\$ 4,000	\$ 6,203	\$ 10,732	\$ 13,035	\$ 16,350
Distributions:									
Administrative Claims	\$ 4,901	\$ 399	\$ 3,736	\$ 4,135	\$ 766	\$ -	\$ -	\$ -	\$ -
Cure Claims	539	-	539	539	-	-	-	-	-
Secured Debt									
Interest	5,934	-	358	358	1,407	1,271	1,139	968	791
Principal	16,137	-	-	-	1,793	3,586	3,586	3,586	3,586
Total Secured Debt	22,071	-	358	358	3,200	4,857	4,725	4,554	4,377
Priority Claims									
Employee Benefit Plan (ESOP)	256	-	256	256	-	-	-	-	-
Total Priority Claims	256	-	256	256	-	-	-	-	-
General Unsecured Claims									
Class 3A Claims ≤ \$5,000	173	-	173	173	-	-	-	-	-
<i>Class 3A Claims Payout %</i>	<i>50%</i>		<i>50%</i>	<i>50%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>
Class 3B Claims > \$5,000	7,360	-	-	-	4,886	2,474	-	-	-
<i>Class 3B Claims Payout %</i>	<i>107%</i>				<i>71%</i>	<i>36%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>
Employee Benefits	-	-	Reinstated	-	-	-	-	-	-
Grand Total Distributions	\$ 35,301	\$ 399	\$ 5,062	\$ 5,461	\$ 8,852	\$ 7,331	\$ 4,725	\$ 4,554	\$ 4,377

27 ¹⁰ Assumes sales growth of 3.0% in 2012 and thereafter.

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1 APPENDIX B: LOW CASE¹¹

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	Total	<i>Q3 YTD '11</i>	<i>Q4 2011</i>	<i>2011</i>	<i>2012</i>	<i>2013</i>	<i>2014</i>	<i>2015</i>	<i>2016</i>
RTDC Sales	\$ 498,450	\$ 63,968	\$ 19,107	\$ 83,075	\$ 83,075	\$ 83,075	\$ 83,075	\$ 83,075	\$ 83,075
RTFC Sales	66,695	8,226	2,890	11,116	11,116	11,116	11,116	11,116	11,116
Total Sales	\$ 565,145	\$ 72,193	\$ 21,997	\$ 94,191	\$ 94,191	\$ 94,191	\$ 94,191	\$ 94,191	\$ 94,191
Adjusted EBITDA	\$ 52,721	\$ 6,134	\$ 2,981	\$ 9,114	\$ 8,742	\$ 8,746	\$ 8,717	\$ 8,695	\$ 8,707
Ending Cash Balance		\$ 6,281	\$ 4,079	\$ 4,079	\$ 4,000	\$ 4,000	\$ 6,950	\$ 7,489	\$ 7,918
Distributions:									
Administrative Claims	\$ 4,901	\$ 399	\$ 3,736	\$ 4,135	\$ 766	\$ -	\$ -	\$ -	\$ -
Cure Claims	539	-	539	539	-	-	-	-	-
Secured Debt									
Interest	6,233	-	358	358	1,429	1,312	1,212	1,063	859
Principal	16,137	-	-	-	1,793	3,586	3,586	3,586	3,586
Total Secured Debt	22,370	-	358	358	3,222	4,898	4,798	4,649	4,445
Priority Claims									
Employee Benefit Plan (ESOP)	256	-	256	256	-	-	-	-	-
Total Priority Claims	256	-	256	256	-	-	-	-	-
General Unsecured Claims									
Class 3A Claims \leq \$5,000	173	-	173	173	-	-	-	-	-
Class 3A Claims Payout %	50%		50%	50%	0%	0%	0%	0%	0%
Class 3B Claims > \$5,000	7,388	-	-	-	4,023	3,271	94	-	-
Class 3B Claims Payout %	108%				59%	48%	1%	0%	0%
Employee Benefits	-	-	Reinstated	-	-	-	-	-	-
Grand Total Distributions	\$ 35,628	\$ 399	\$ 5,062	\$ 5,461	\$ 8,011	\$ 8,169	\$ 4,892	\$ 4,649	\$ 4,445

27 ¹¹ Assumes 0.0% sales growth in 2012 and thereafter.

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1 APPENDIX D: HIGH CASE¹²

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	Total	Q3 YTD '11	Q4 2011	2011	2012	2013	2014	2015	2016
RTDC Sales	\$ 553,632	\$ 63,968	\$ 19,107	\$ 83,075	\$ 86,813	\$ 90,720	\$ 94,802	\$ 97,646	\$ 100,576
RTFC Sales	74,079	8,226	2,890	11,116	11,616	12,139	12,685	13,066	13,458
Total Sales	\$ 627,711	\$ 72,193	\$ 21,997	\$ 94,191	\$ 98,429	\$ 102,859	\$ 107,487	\$ 110,712	\$ 114,033
Adjusted EBITDA	\$ 71,925	\$ 6,134	\$ 2,981	\$ 9,114	\$ 9,709	\$ 11,063	\$ 12,530	\$ 13,998	\$ 15,510
Ending Cash Balance		\$ 6,281	\$ 4,079	\$ 4,079	\$ 4,000	\$ 7,561	\$ 13,154	\$ 15,232	\$ 18,169
Distributions:									
Administrative Claims	\$ 4,901	\$ 399	\$ 3,736	\$ 4,135	\$ 766	\$ -	\$ -	\$ -	\$ -
Cure Claims	539	-	539	539	-	-	-	-	-
Secured Debt									
Interest	5,934	-	358	358	1,407	1,271	1,139	968	791
Principal	16,137	-	-	-	1,793	3,586	3,586	3,586	3,586
Total Secured Debt	22,071	-	358	358	3,200	4,857	4,725	4,554	4,377
Priority Claims									
Employee Benefit Plan (ESOP)	256	-	256	256	-	-	-	-	-
Total Priority Claims	256	-	256	256	-	-	-	-	-
General Unsecured Claims									
Class 3A Claims ≤ \$5,000	173	-	173	173	-	-	-	-	-
<i>Class 3A Claims Payout %</i>	<i>50%</i>		<i>50%</i>	<i>50%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>
Class 3B Claims > \$5,000	7,347	-	-	-	5,278	2,069	-	-	-
<i>Class 3B Claims Payout %</i>	<i>107%</i>				<i>77%</i>	<i>30%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>
Employee Benefits	-	-	Reinstated	-	-	-	-	-	-
Grand Total Distributions	\$ 35,288	\$ 399	\$ 5,062	\$ 5,461	\$ 9,244	\$ 6,926	\$ 4,725	\$ 4,554	\$ 4,377

12 Assumes 4.5% sales growth in 2012 through 2014 and thereafter at 3.0%.

1 APPENDIX D: STRESS CASE¹³

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3

	Total	Q3 YTD '11	Q4 2011	2011	2012	2013	2014	2015	2016
RTDC Sales	\$ 498,450	\$ 63,968	\$ 19,107	\$ 83,075	\$ 83,075	\$ 83,075	\$ 83,075	\$ 83,075	\$ 83,075
RTFC Sales	66,695	8,226	2,890	11,116	11,116	11,116	11,116	11,116	11,116
Total Sales	\$ 565,145	\$ 72,193	\$ 21,997	\$ 94,191					
Adjusted EBITDA	\$ 52,721	\$ 6,134	\$ 2,981	\$ 9,114	\$ 8,742	\$ 8,746	\$ 8,717	\$ 8,695	\$ 8,707
Ending Cash Balance	\$ 6,281	\$ 3,692		\$ 3,692	\$ 4,001	\$ 4,000	\$ 4,000	\$ 3,297	\$ 4,226
Distributions:									
Administrative Claims	\$ 4,901	\$ 399	\$ 3,736	\$ 4,135	\$ 766	\$ -	\$ -	\$ -	\$ -
Cure Claims	539	-	539	539	-	-	-	-	-
Secured Debt									
Interest	12,784	-	745	745	2,915	2,736	2,444	2,143	1,801
Principal	16,587	-	-	-	1,843	3,686	3,686	3,686	3,686
Total Secured Debt	29,371	-	745	745	4,758	6,422	6,130	5,829	5,487
Priority Claims									
Employee Benefit Plan (ESOP)	256	-	256	256	-	-	-	-	-
Total Priority Claims	256	-	256	256	-	-	-	-	-
General Unsecured Claims									
Class 3A Claims ≤ \$5,000	173	-	173	173	-	-	-	-	-
Class 3A Claims Payout %	50%		50%	50%	0%	0%	0%	0%	0%
Class 3B Claims > \$5,000	7,604	-	-	-	2,099	1,748	1,712	2,045	-
Class 3B Claims Payout %	111%				30%	25%	25%	30%	0%
Employee Benefits	-	-	Reinstated	-	-	-	-	-	-
Grand Total Distributions	\$ 42,845	\$ 399	\$ 5,449	\$ 5,848	\$ 7,623	\$ 8,170	\$ 7,842	\$ 7,874	\$ 5,487

26 ¹³ Assumes 0.0% sales growth in 2012 and thereafter, along with adverse rulings on all issues
27 respecting GECC / Prudential, adding \$1.0 million to principal and a higher interest rate.